

The world's preeminent brain protection brand

#### Contact

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## **Investment Details**

Current Round: \$750k-\$1M

Terms: On enquiry Raise end date: 3/1/23 Previous Raise: \$220k Grant Funding: \$75k

### **Use of Funds**

\$140k :Manufacturing \$187K: Marketing \$126k: Tooling

\$55k: Legal/Accounting \$155k: Overheads + salary

Raise will take us to revenue stage - further forecast available on request.

### **Milestones Achieved**

Built safest helmet in the world Positive on-market feedback 2x \$20k overnight launch (AUD, USD) \$0 marketing spend on launches

### Management

Rob Joseph, CEO/Founder

# **Advisors**

Todd Stockbauer (ex. Spyder, Brandbase) Tony Mcwilliam (ex. Faction skis)

### **Partners**

Legal: McCullough Robertson Patent: Davies Collison Cave

Accounting: Wingr

Manufacturer: Spoton Sports Equipment

technology

#### **Problem**

Ski helmets, while becoming much more popular in recent years, are still the same hunks of foam they were in the 90's. They can be uncomfortable, bulky, annoying to use and sometimes even dangerous.

#### Solution

People who don't wear helmets generally wear beanies; and even many people who wear helmets wear beanies anyway. So we built a beanie that is also the safest helmet in the world. Initially bound for the ski hill, we built it to easily cross over into cycle and medical markets.

### **Revenue Streams**

\$200 Helmet \$30 interchangeable outer Brand collaborations Group sales Cycle market Medical market Branding/merchandise

## Market

\$17Bn: Snow Helmets \$42bn : Cycle (secondary)

\$7bn: Medical

# Competitors

Giro POC Smith

#### **Traction**

Mediums built
Safest drop test results of any helmet
seen
\$160k Kickstarter
2x successful soft-launches
Very positive on-mountain feedback