



WOODCACHE
PUBLIC BENEFIT CORPORATION

In a nutshell: We turn wood waste into CO2 removal certificates (CORCs) and sell them to corporations.

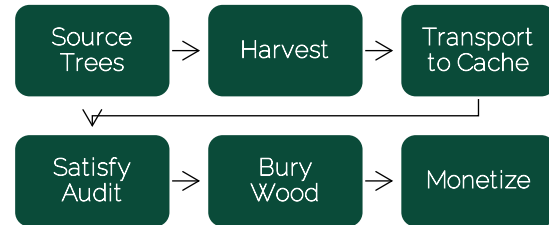
Inside the science: Trees are ~50% carbon by weight. But that sequestered carbon is re-emitted if wood is burned or allowed to decompose. Our process prevents this for at least 100 years.

Customer problem: Demand for durable carbon removal solutions significantly exceeds supply and is expected to grow 15x by 2030.

Target market: >2,000 large public companies that have publicly committed to purchase carbon removal certificates.

Sales/Marketing Strategy: Sell CORCs on the open market after we bury wood, potentially pre-selling some at a discount or entering into long-term offtake agreements to mitigate price risk.

Operational snapshot:



Growth equation: We plan to open one new burial site every year and sequester 100,000 tons of carbon over the subsequent 5 years.

Direct Competitors: Kodama Systems (\$6.6m seed), Carbon Lockdown (Bootstrapped), Carbon Sequestration Inc (Bootstrapped).

Referred By: Marcia Nelson

	2023	2024	2025	2026	2027
Cash Outflow	-\$868,880	-\$1,850,699	-\$3,105,459	-\$4,633,158	\$6,433,158
Cash Inflow	\$1,433,797	\$3,584,493	\$6,452,087	\$10,036,579	\$14,337,970
SG&A	-\$713,000	-\$793,000	-\$853,000	-\$913,000	-\$973,000
Net change in cash:	-\$148,083	\$940,793	\$2,493,628	\$4,490,421	\$6,931,173

Financial position:	Cash on hand: \$400,000 Founder cash in \$600,000 Monthly burn rate: \$22,000	Team	Serge Bushman Sloane Ortel Marc Ellison Ray Bongiovanni	LinkedIn LinkedIn LinkedIn LinkedIn
Deal terms:	Series: Seed Target raise: \$2.5MM Pre-money value: \$10MM	Advisors	Ashby Monk, PhD Tino de la Cruz, PhD Jesse Williams, PhD	LinkedIn LinkedIn LinkedIn